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လုပ် CAMERA DI COMMERCIO E INDUSTRIA ITALO-SUDAFRICANA



A journey of contrasting layers, perfect to share or gift to make your moments golden!

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SG'S **REPORT**

Like 2020 before it, 2021 was a challenging year, with some of the restrictions associated COVID still impacting on many of our activities. We experienced significant difficulties with regards to hosting of events, trade missions and exhibitions. Furthermore, we were forced to postpone our Business Excellence Awards due to the sudden arrival of Omicron. Thankfully, we were able to host the event this year in March, with the kind contribution of the Ambassador of Italy, whom I take the opportunity to thank again.

The highlights of 2021 include the launch of the SMILE project in Gauteng last October, which is being followed by similar activities in other provinces this year. SMILE stands for Small and Medium Italian League of Enterprises. We are constantly working to improve the SMILE platform and to increase the level of engagement amongst local Italian SMEs, with the objective of increasing the trade volume within our business community.



Secondly, I am especially proud to announce the creation of the Imbokodo Trust, a broad-based ownership scheme that is aimed at assisting Italian-linked companies in achieving B-BBEE compliance under the ownership or skills development element of their scorecard.

Thirdly, the Chamber has opened a Cape Town branch, and activities in the mother city started from April 2022. The new branch office is headed up by recently appointed Deputy Secretary General Dylan Stewart, who follows in the footsteps of our dear Silvia De Toni. I take this opportunity to thank Silvia for her dedication to the Chamber.

In 2022 the Chamber has also renewed its Board of Directors with the arrival of Elisabetta Tonini, Laura Vincenti, Pepsi Baiocco and Sergio De Lucia. We are especially pleased to have been able to achieve a more diverse Board composition.

The new Board will have the task to find new revenue streams through relevant projects to secure the financial sustainability of the Chamber, while continuing promoting bilateral trade and investment between Italy and South Africa and adding more value for our members.

I wish to thank all our members again for their participation and contributions.

May we have a productive and fruitful 2023.

PRESIDENT'S REPORT

Dear Members,

Only one year has gone by, but it seems to me like ages ago when I was writing my first message as the new President of the Italian-South African Chamber of Trade and Industries. The covid pandemic and related restrictions were still very prominent topics and the future was clouded with lots of uncertainty for almost everybody, both at a personal and business level. Now, finally, after two of the most difficult years in recent memory, some green shoots are appearing which give hope to our economy and more specifically to bilateral business between Italy and South Africa. The record levels of trade between South Africa and Italy achieved during 2021 are evidence that the Chamber's mandate to act as a bridge between our two countries is as relevant as ever. New remote ways of doing business have reduced the cost of market entry and somehow facilitated networking and connections. Moreover, Italcham's adaptation to the challenges and opportunities emerging in the post-covid world means that our organisation is fully fit to swim deftly within the altered currents of commerce.

Italcham's prestigious Business Excellence Awards 2022 highlighted major business achievements by Italians in South Africa that speak to the enterprising



nature of our community. Firstly, Stefano Marani's Renergen achieved outstanding business results, with the company's share price increasing by more than 150% since January of 2020. Renergen's production of natural gas and helium from their operations in the Free State is a major development for the South African economy, and has also led to the ground breaking innovation of the world-leading Cryo-vacc solution. Secondly, MSC Cruises' R200-million investment in the new passenger terminal at the port of Durban is a clear indication of the company's commitment to contribute to the recovery of South Africa's hard-hit tourism industry.

From an internal perspective, the Chamber is also constantly evolving, and I am proud to welcome to the Board four new directors (Mapephane "Pepsi" Baiocco, Lisa Tonini, Laura Vincenti, and Sergio De Lucia) who bring with them new relevant skills and, especially, much improved diversity in the Board composition. The appointment of Pepsi, the first ever black woman to become a director of the Chamber, also represents an important milestone for our organisation and, together with the launch of the Imbokodo Trust, shows our commitment to support the country's transformation agenda within our means. Lots of thanks go the two departing directors (Carlo Covelli and Luca Gallarelli) for their contribution during their time in office. I am also pleased to congratulate Dylan Stewart for his promotion to Deputy Secretary General and Head of the new Cape Town branch, a further development to broaden the scope of our activities.

In closing, as usual, a special vote of thanks goes to all our members, our lifeblood and reason for existence. May 2023 be a productive and prosperous year for all of you.

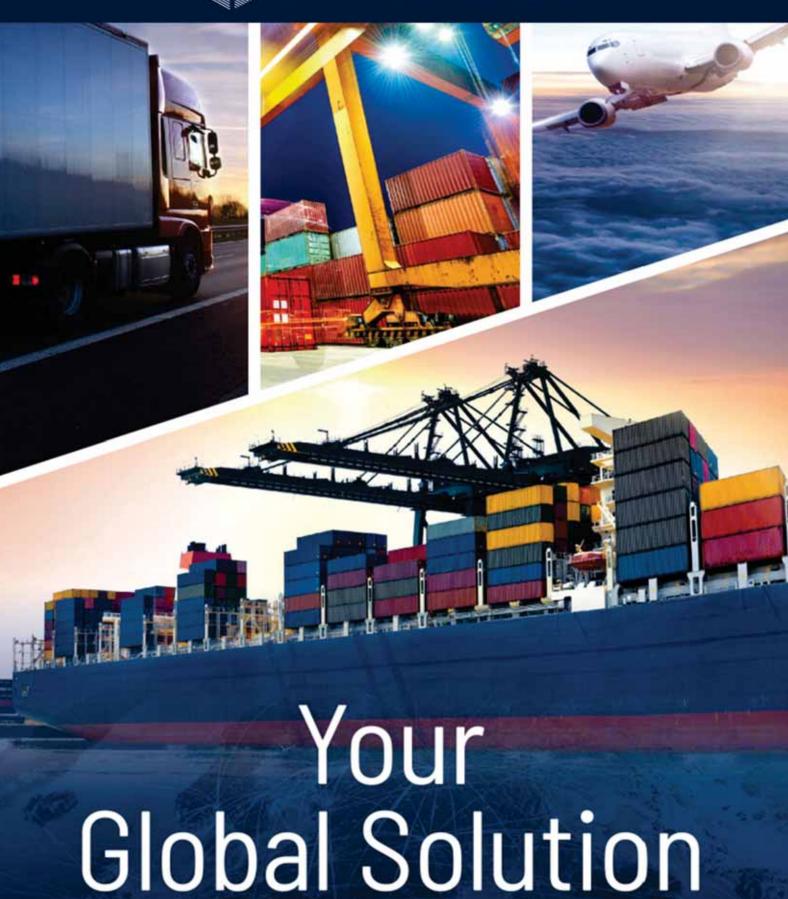
Peace and love,

VIRGILIO DA MOLO



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- Pool House: Up to 150 people
- Sala Puccini: Up to 80 people
- Bowling Gazebo: 40 50 people
- Kiddies Playground: outdoor area for children, whilst parents enjoy the outdoors

The Italian Club, Bedfordview, boasts various entities for our members and the Italian Community in Johannesburg.

The Italian Club also offers outdoor sport facilities, an office park for different businesses, and the wonderful SetteBello Italian restaurant.

Crawford Italia is also based at the Italian Club, and we are incredibly proud to have such a great school on our premises.









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AMBASSADOR'S REPORT

We were all looking forward to 2023 hopefully as the year of a more robust recovery, after the hardest waves of the Covid-19 health emergency, despite the uncertainties over the global economic cycles stemming from the Russian aggression to Ukraine. Nevertheless, the latest available figures for Italian-South African trade show very positive signals.

In 2021 bilateral trade between Italy and South Africa amounted to 3,2 billion euros, a 50% increase compared to 2020, with Italian exports reaching 2,2 billion euros (a growth of 41% vis-à-vis 2020). South African exports to Italy were also excellent, reaching 1 billion euros (+73% compared to the previous year).

This encouraging trend has been confirmed in the first 4 months of 2022: the bilateral trade totalled 1,2 billion euros. These data confirm the resilience and appeal of Italian products in South Africa, also due to the remarkable complementarity between the two industrial systems.

The Italian South African Chamber of Trade and Industries will continue to be a major, strategic player in strengthening economic and commercial relations between our two Countries. This year, it has already successfully hosted various



events in presence, including the "Aperilinks" - an exciting opportunity for the business community to meet and network over a cocktail - and the Italian food and wine fair for the Ho.Re.Ca sector "Taste of Italy" (30-31 May), and participated to the EU Chambers of Commerce business breakfast on the occasion of the State of the Nation Address in Cape Town.

Building on its longstanding endeavour and capacity to identify the most promising sectors for mutual cooperation, the Chamber will keep working to promote the presence of Italian companies and products in South Africa, while facilitating partnerships and synergies between relevant stakeholders.

With the competence, passion and dedication of all its members, Italian and South African alike, the Chamber will continue to herald the Italian entrepreneurship, spirit of innovation and resilience.

The "Sistema Italia" in South Africa – the Embassy, the Consulates in Johannesburg and Cape Town, and the Italian Trade Agency – remains firmly committed to this end, and is ready – today more than ever – to support any joint initiative aimed at fostering economic growth and social progress, with a specific emphasis on human capital and job creation.

Honorary Chairperson
PAOLO CUCULI
Ambassador of Italy to South Africa

EU CHAMBER AND ADVOCACY

A single voice for EU Business Interests

The EU Chamber strives to bring together and co-ordinate EU member states, bilateral chambers, and EU companies on jointly identified topics with a view to developing an EU-wide approach to advocacy. The EU Chamber is seen as the voice of all European investors in Southern Africa, that is, 2,000 companies with 300.00 employees.

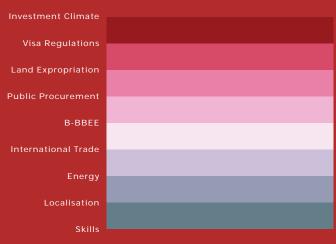
The EU single market is South Africa's most important trading partner, accounting for over 20% of total trade. The EU is also the biggest source of foreign direct investment (FDI), which is concentrated in high value-added activities and geographically diverse across all 9 provinces. EU investors have a vested interest in driving responsible investment to foster sustainable and inclusive growth in South Africa with particular attention to actively participating in SA's transformation agenda.

ITALCHAM REPRESENTATION

Since 2020, ItalCham's Secretary General Pamina Bohrer has actively contributed to the Chamber's advocacy agenda in her role as Vice President.



AREAS OF INTEREST



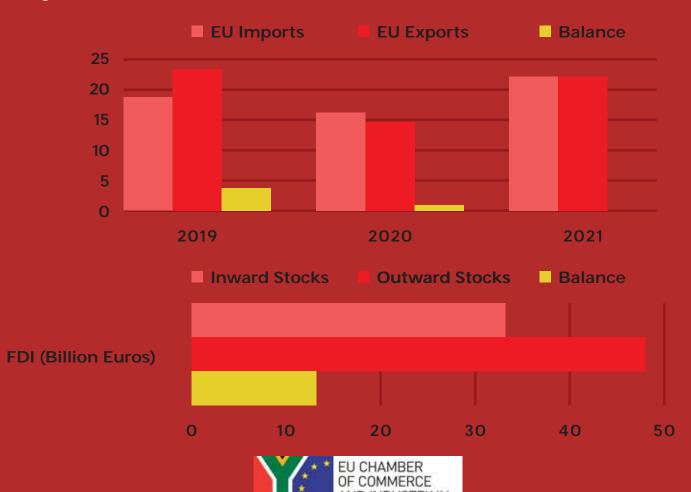
EXPANDING THE NETWORK

Networking and collaboration with South African based business associations. including Business Unity South Africa (BUSA), Business Leadership South Africa (BLSA), Black Management Forum (BMF) and the Black Business Council (BBC). The EU Chamber will also explore options for joining networks of other European business bodies, such as the European Business Organisation Worldwide Network (EBO).

EVENTS

ItalCham collaborates with the EU Chamber and other bilateral chambers to delivery events including Golf Days, investment roadshows and business breakfasts. These events offer platforms to sponsors and participants to network with members from the EU chambers., business organisations, investment associations & organisations, local government representatives, universities, embassies and EU delegates.





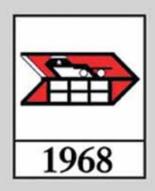




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THE WINNING FORMULA OF THE ITALIAN DISTRIBUTION LOGISTICS SERVICES COMPANY

Despite a record-breaking 2021, the first five months of 2022 for Cargo Compass SA – one of the country's largest private freight forwarding companies – are promising an outperformance of last year. The main reason, states Sebastiano Iorio, MD of the Italian-owned company, lies in Cargo Compass' winning formula of being flexible, pragmatic, competitive and attentive to individual customer needs.

With a turnover of over R2-billion, Cargo Compass SA is the sister company of the Italian Cargo Compass. Nevertheless the company is independent, with its head office in South Africa. This allows the company to create custom solutions for its clients, explains lorio. In addition, its Italian roots allow the company to be well suited to cater for Italian businesses, being a real insider to Italy's products and market. This provides the added value of fulfilling customer communication requests with the suppliers overseas, explains lorio.

Trade between Italy and South Africa has always been very extensive, and a large volume of products required by South African industry and manufacturing, as well as the so-called FMCG (Fast Moving Consumer Goods) come from Italy. Products of excellence include metal goods from the Brescia area, woodworking machinery from Rimini, Ravenna and Cattolica areas, ceramic tiles from Modena, and foodstuff from Southern Italy, in particular the Naples area, highlights lorio.

The war in Ukraine has undoubtedly created congestion in the logistics sector globally, but the effects in SA are so far indirect, states lorio. In terms of rising petrol costs, this affects the final price of products, and the impact is more pronounced in the case of low-valued items – for instance a packet of pasta – compared to products such as machinery.

Yet Iorio, who started his business with his sister 23 years ago, and now counts more than 400 employees in South Africa, reassures that "opportunities are huge in SA, despite all the troubles", as evidenced by the number of superlink vehicles purchased by the company, which rose from 2 to 10 in just five years.

ACADEMY TO PROVIDE JOBS FOR 5000 YOUNG SOUTH AFRICANS

Meanwhile, the last two years, challenging for many, have been a boost for Mediterranean Shipping Company, thanks to the new ultra-modern Nelson Mandela Passenger Terminal recently built in Durban and the Shosholoza Ocean Academy (SOA).

The latter is the first fully-owned MSC initiative in South Africa - where it currently counts 1650 employees - designed for the training of young South Africans who will be appointed to MSC's cruise vessels all around the world, explains Salvatore Sarno, MSC Chairman.

The initiative, which will provide jobs for about 5000 South African young people, is committed to addressing the country's triple challenges of poverty, unemployment and inequality, states Sarno.

Finally, 2021 saw MSC becoming the largest Container Shipping Company in the world, by adding twelve new 23-thousand TEUS vessels to the fleet and by purchasing 103 second-hand medium size container vessels. At present, says Sarno, all MSC ships are full on all the routes with freight rates are at a very high level.



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Enel Green Power empowers people and businesses in SA

Since 2011, Enel Green Power South Africa (EGP RSA) has become one of the leading providers of renewable energy in the country, intent on changing lives through the production of 1,2 GW of renewable energy as well as via its enterprise development (ED) and socio-economic development (SED) programmes.

EGP RSA forms part of the greater Enel Group and its renewables arm - Enel Green Power - boasts a total capacity of 54GW worldwide and a generation mix that includes wind, solar, geothermal, hydroelectric power and energy storage facilities.

The business is committed to providing meaningful SED and ED programmes and job creation within the communities surrounding each of its 12 projects in South Africa.

To date, the company has invested R140.3 million across various ED and SED programmes. This is made up of an estimated ED spend of R35.1 million and SED spend of R105.2 million.

"Our investment in people is paramount as we know it is through people that we can power the continent," said Manuele $\,$

Battisti - Country Manager at Enel Green Power South Africa.

Enterprise Development programmes

- Purchase of equipment and material to enable the growth of businesses
- Funding of training to equip business owners with the skills required to operate their businesses better
- Start-up or growth funding for newly established SMMEs
- Funding of business owner salaries or staff during challenging periods such as the Covid-19 pandemic

Enel Green Power's SED programmes focus on three key areas: education and skills development, social welfare and healthcare.

SED programmes in education and skills development

- A Bursary Programme for learners from underprivileged homes.
- After-school programmes for the development of learners from local high schools
- Career development for primary school learners such as coding.

SED programmes in social welfare

- Provision of free community Wi-Fi to ensure the communities have access to the internet.
- Food parcels for families affected by Covid-19 pandemic.
- Nutrition programmes implemented at community schools.
- Funding of IT hubs.
 - Funding of sports fields and gyms to facilitate extra mural activities.

SED Healthcare initiatives

- Health promotion programmes.
- Establishment of wellness centres.
- Provision of health care PPE in response to the Covid-19.

"For us at Enel Green Power, sustainability not only applies to the renewable energy we provide, but to the people whose lives we are changing, business owners we are empowering, students we are upskilling and health we are restoring. This is aligned with the UN Sustainable Development Goals and the African development goal of achieving 100GW installed power by 2030,"

concludes Battisti.





ITALIAN ENERGY EDUCATION FOOTPRINT EXPANDS IN SOUTH AFRICA THROUGH DEDICATED LAB

Italian inverter manufacturer, Enertronica Santerno S.p.A. will be Astarting its Santerno SA Lab, employing 4 additional South African technicians and supervisors, explains Enertronica Sub-Sahara Area Manager Luigi Guerra, the goal of the laboratory being to localise additional work in South Africa.

"The idea is for Santerno to begin repairing our inverters locally, thus replacing the necessity of sending them to Italy and receiving them back from there. This will greatly improve the service we are able to provide to our clients locally, cut logistics costs and create additional local work opportunities" Guerra states.

An additional €1-million investment is in the pipeline to further expand Santerno's production capacity of inverters for solar applications, including storage solutions, which demonstrates the great potential for the solar PV market in South Africa, explains Guerra.

Guerra elaborates that Santerno's aim with local production is to deliver locally manufactured equipment with more than 40% local content. This will allow Santerno to exceed the minimum requirements listed in the framework of the Renewable Energy Independent Power Producer Procurement Programme (REIPPP) bid window five (BW5).

Further testimony to the Italian footprint in South Africa's renewables sector is visible in the ongoing support offered by Enertronica Santerno to independent power producer Red Rocket. Guerra notes that one of Santerno's strengths is that it offers on-the-ground aftermarket support to clients, including to renewable energy producers such as Red Rocket.

Italian companies including Santerno, Higeco, an industrial monitoring and control system supplier, and hydropower turbine supplier Scotta S.p.A have been instrumental in achieving the results at Red Rocket, states Luca Silva, Chief Operations Officer at Red Rocket.

Red Rocket, headquartered in Cape Town, which began in 2011 as Building Energy – an Italian solar Engineering, Procurement and Construction (EPC) company which decided to expand its business into Africa - recently won three onshore wind projects in South Africa's recent BW5, comprising by far the largest win by a domestic Independent Power Producer (IPP).

Two of the three projects - the 140 MW Brandvalley and the 140 MW Rietkloof wind farms – are located in the Western Cape, while the 84 MW Wolf wind farm is in the Eastern Cape. These projects will generate approximately 1 500 GWh of green electricity per annum, once fully operational.

WESTERN CAPE: THE GREEN HUB OF THE AFRICAN CONTINENT

It is commonly known that within the South African renewable energy sector, Italy maintains an impressive presence, this is especially the case in the Western Cape region, where 92% of Italian investments in the past two decades have been directed to the renewable energy sector, report Wesgro and GreenCape.

Ranked among the top 21 global investment destinations in 2017 by the Financial Times FDI Intelligence, Cape Town and the Western Cape is now on track to be the green hub on the African continent, asserts GreenCape, a non-profit organisation that drives the widespread adoption of green economy solutions within the Western Cape.

Plentiful natural resources, advanced infrastructure, limited running costs and a qualified workforce advance the Western Cape's position as an emerging green region. Crucial to the creation of marketing opportunities for companies and investors is also the pro-enabling role of the government which has repeatedly stated its commitment to the green economy.



Additionally, several investment incentives for green technologies, the presence of major companies involved in the renewables field and professional services, as well as five universities with full R&D capabilities and training programmes focused on the green sector, further bolster the positioning of the province.

Cape Town's commitment to becoming a green hub is further evidenced by the proactive way in which the city is sourcing renewable energy, with the first round of IPP tenders having been issued by the City of Cape Town at the beginning of 2022.

In the Western Cape there have been 14 utility-scale renewable energy projects procured between November 2013 and June 2021 (13% of the total number of projects nationally). In addition, seven of the 25 preferred bidders in BW 5 are located in the WC (28% of the total number of projects).

NATIONAL CHALLENGES... AND OPPORTUNITIES

On a national level, there remain various difficulties within the renewables and the energy sector as a whole. Some challenges affecting the RE sector in South Africa remain, reiterates Luca Silva, the main one relating to grid constraints that slow down the potential to uptake more power generation.

South Africa's national utility ESKOM has faced significant challenges that include ailing infrastructure and its financial stability. As a direct result of systemic challenges and in protection of grid stability, the Utility released its outlook on national grid availability to shortly before the with submission of BW5.

A key finding from the GCCA report was that the Northern Cape was severely grid constrained. Consequently, several low-priced bids submitted in BW5 that were in constrained areas were not taken into consideration. In a subsequent GCCA report, Eskom has reported that the Northern Cape's network capacity has been exhausted and that the one in the Western Cape is close to saturation. Tariff support is therefore necessary to collect the required funding to implement required grid improvements.

Economic development obligations constitute another challenge, foremost of which is the designated local content, which requires a portion of power plant components to be made in South Africa. "To produce or buy manufactured goods in South Africa is about 20% more expensive than goods produced in other parts of the world, such as in Europe", Santerno's Luigi Guerra states.

Supply challenges, including shortage of raw materials and commodity prices, which are experiencing several ups and downs due firstly to the Covid-19 pandemic and then to the war in Ukraine, also create great uncertainty about the expected return-on-investment in general, affirms Silva. In addition, there is a skills and knowledge shortage within the

renewables sector in the country, as a large number of experienced and skilled people have left South Africa, Guerra notes.

Nevertheless, the market remains fundamentally attractive in terms of both wind and solar, hence the presence of leading global firms in the field. Opportunities further abound in the field of battery storage opportunities. The well-implemented government tender approach across the REIPPP bid windows, say Silva and Guerra, is one of the elements that has definitively rendered the South African RE space attractive. This is so much so that other countries have gone on to replicate the same scheme, they conclude.





LUCA SILVA

SECTOR FOCUS FOOD & AGRICULTURE

SOUTH AFRICAN AGRI-FOOD SECTOR RECORDS ITS BEST YEAR EVER

There is no doubt for Federico Bellotto, MD of Italian-American agriculture machinery producer CNH Industrial, that 2021 has been one of the best years ever for his company, with the highest number of machines sold to date.

These record numbers have been, according to Bellotto, driven by a mix of factors including a very good season with heavy rainfall, recovery from Covid-19 pandemic, profitable commodity prices, and an abundant South African harvest.

Frequently not accorded the spotlight it deserves, the SA food and agriculture sector is arguably the most resilient and growing sector in the country, one of the few that remained alive even during pandemic, states Bellotto.

South Africa's attractiveness in this field is demonstrated by the large investments made by CNH Industrial in recent years – the last of which included the acquisition of four divisions of Capital Equipment Group (CEG) in 2021.

This transaction, explains the CNH Managing Director, has enabled the company to expand its direct distribution network in Southern Africa and to provide consumers with reliability, proving the company's long-term commitment to South Africa.

The positive trend within the sector is confirmed by Diane Naidoo, National Operations Manager of ClearWorld Suppliers, an Italian food and beverage importer with its Head Office in Cape Town.

"Demand for imported products is continuously on the rise, and ClearWorld has expanded in the last 3-4 years to about 6-8 new Italian brands", says Naidoo.

The company's strengths are the uniqueness of its Italian products and their quality, making them attractive despite their prices not being as competitive as those of local brands.

However, the agricultural sector currently faces new challenges brought by Covid-19 and by the war in Ukraine, which add to old problems in South Africa including those concerning infrastructure, security issues and uncertainty due to the land reform. The impact has occurred globally, causing supply chain complications in all sectors and the increased costs of raw materials, scarcity of products and logistical problems are necessarily reflected in the final costs for consumers.

Ukraine and Russia are two of the largest agricultural producers in the world, and while this entails risks for South Africa – due to shortages and rising fertiliser and fuel costs – it may also represent, Bellotto points out, an opportunity for the country to become an exporter of wheat, being one of the main producers of this commodity.

Despite some difficulties, the market remains positive. After a two-year shutdown due to the Covid-19 pandemic, NAMPO, South Africa's largest agricultural exhibition, was held again in May 2022. Attendance numbers were very high – nearly 73-thousand participants – far exceeding all expectations.



FEDERICO BELLOTTO

SECTOR FOCUS FOOD & ACRICULTURE

In addition, the forecast for the agricultural sector for 2022 is even more positive than for 2021, according to current figures. The main harvest period in SA is May-June, recalls Federico Bellotto, but the expected harvest in 2022, especially in terms of corn, is even higher than 2021. As such it seems that, as Naidoo asserts, in South Africa at the moment, "the potential outweighs the problems".

EXTRA VIRGIN OLIVE OIL BECOMING A LIFESTYLE IN SA

Extra virgin olive oil is one of the fastest growing sectors in the South African agri-food market. The late Giulio Bertrand – Morgenster Estate's founder – was a pioneer who introduced the olive culture and the modern olive oil industry to South Africa in the early 1990s. The Italian custom of producing wine and olives together was in fact barely practiced in South Africa at the time. Today, extra virgin olive oil has become an authentic lifestyle, Vittoria Castagnetta, Bertrand's granddaughter, says. "Where there's quality, there's no compromise", her grandfather used to say. Quality is indeed the most important aspect for Morgenster, which employs direct Italian consultancy for its production, in both wine and extra virgin olive oil. As a result, the knowledge-transfer between Italy and South Africa is ensured and Morgenster Estate, situated in the heart of the Helderberg, is regularly acknowledged as one of the best extra virgin olive oil producers in the world. The climate of the area, which makes the soil perfect for growing olive trees, contributes to the quality of the final product, as confirmed from the very beginning by Professor Giuseppe Fontanazza (National Research Council of Perugia, Italy) who consulted with Giulio Bertrand three decades ago. Olive Oil culture has now acquired such relevance that it has reserved a place alongside wine culture in South Africa.





Providing audit, advisory and law services is what we do. How we do it is by building relationships – like the one we have with the Italian communities and businesses in South Africa. It has its foundation in our belief that the better we understand you, the better solutions we can offer. It's why we're not your ordinary auditors. And why, after 46 years, we're still standing strong.



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Salone del Mobile Milano 2022



ITALY SA TRADE OVERVIEW

SOUTH AFRICA ECONOMIC OUTLOOK 2022

South Africa remains the third largest African economy, behind Nigeria and Egypt, and the most advanced and varied economy across the continent. In 2021, South Africa's GDP was worth about \$420 billion.

The 2021 annual GDP growth rate was 4.9% and the first two quarters of this year have continued the positive trend, with consumer services, manufacturing, trade and agriculture being the main sources of growth. An expansion in consumer spending on products and services boosted the demand side of the economy, but the largest share of growth came from exports and household consumption alongside. As a sector, manufacturing, already the country's largest sector was the best performing. Additionally, smaller providers of services are diversifying and showing positive results.

Regardless of these positive signs, however, last year's civil disorder and harsher lockdown restrictions had a severe impact on the economy in Q3, to such a degree that real GDP has not yet regained the level registered in Q2 2021, before the events. Furthermore, South Africa's employment has taken another definitive step downwards, which is likely to further local demand in the long run.

Moreover, real GDP remains subdued compared to pre-pandemic levels, resulting in economic activity at the same level as in Q3 2017. Overall, the economy is 1.8% smaller than in Q1 2020 and will be further impacted by inflation of around 7% and the flooding that took place in KZN during Q2.

On a positive note, South Africa's exports showed remarkable results during the last year, with an increase of 8.5% in the fourth quarter of 2021, driven mainly by precious metals and stones (gold, platinum, diamonds), base metals and motor vehicles, parts and accessories. Imports have also steadily increased, especially in the fields of chemical and mineral products as well as iron and steel.

South Africa has sustained a positive balance of trade for more than two years, a feat not previously achieved since 1994. Additionally, South Africa achieved a positive trade balance with the EU for the first time, its balance of payments turning from a trade deficit (- R22 bn) with the EU in 2020 to a trade surplus (R17 bn) in 2021. The EU remains South Africa's largest trading partner, accounting for 22% of total trade.

Furthermore, South Africa's exports to the EU are more diversified than to other partners in SADC. The combined exports of vehicles and transport equipment, machinery, chemicals, agri-food, and plastics accounted for almost 60% of its export basket towards the EU.

SOUTH AFRICA'S SLOW WAY TO RECOVERY

Growth, which reached 4.9% in 2021, is expected to slow to 1.9% in 2022 and 1.6% in 2023.

Social unrest in July 2021 arrested a potentially stronger business recovery, but GDP growth was nevertheless strong in 2021. Household consumption is bolstered by government subsidies and reduced savings. Both the high demand for raw materials and the resultant higher fetching prices are set to stimulate exports and government incomes up to mid-2022.

As companies roll over their asset stock, investment is projected to expand from 2022 onwards and fiscal policy is expected to be tight throughout the forecast period (although unanticipated income from the raw materials boom is supporting the government's funding of the pandemic recovery).

TRADE OVERVIEW

Fundamental to stimulating future growth are investments in the electricity production, infrastructure, and advanced education. Inflation, albeit on the rise, seems under control via high interest rates which are intended to depress demand. This monetary approach is likely to only sustain over the short term given that growth is bound to ease from next year onwards.

THE MOST RESILIENT SECTORS IN 2022

After a harsh 2020, that witnessed a 6.4% contraction of the economy, business activity rose by 4.9% in 2021. Mining, agriculture and manufacturing recorded the highest growth rates in 2021 – with finance, personal services and manufacturing the largest positive contributors to overall growth – while the construction industry contracted in 2021, falling by 1,9% (the fifth consecutive year of decline in construction).

Below we report a snapshot of the major industries in SA in 2021.

Mining

The mining sector has rebounded to pre-pandemic levels, boosted by higher overall prices and robust demand. Indeed, mining output rose by 25.2% during the first part of 2021, as compared to the same period in 2020. However, the industry remains hampered by several factors such as transport, energy, logistical bottlenecks, and legislative unpredictability.

Manufacturing

Although manufacturing output has not yet reached pre-pandemic rates, it nevertheless surged by 17% in the first half of 2021, in relation to the same period in 2020. The rise in manufacturing output was mainly driven by the production of petroleum, chemical & plastic products and food & beverages. Manufacturing confidence began dipping in June 2022 (in response to energy shortages) after a year of buoyancy. Other factors constraining short to medium-term production include raw material scarcity and surging productions costs.

Electricity

Although the electricity, water and gas industry saw a 5.8% expansion in the first six months of 2021 compared to the previous year, a number of critical issues remain (see Energy Sector Focus). Eskom's dwindling plant performance is part of the cause of frequent power outages which affect the entire economy. Power interruptions and insufficient electricity provision represent therefore a limitation to short-term economic upturn.

Transport and communications

The transport and communications sector expanded by 4.2% (see Logistics and Transport Sector Focus) in the first semester of the 2021 compared to the first half of 2020 due to the surge in cargo transport and the expansion of passenger movement on the transport side and the rise in demand for digital facilities on the communications side. Prolonged outages and additional lockdowns pose a threat to growth.

Trade

Trade activity increased by 2,9% as lockdown restrictions eased, with positive results from retail, motor trade, tourist accommodation, and restaurants, fast-food and catering. Economic activity in the wholesale sector, however, edged slightly lower.

Finance and business services

The finance sector also experienced 4.7% growth in the first part of 2021 compared to the same period in 2020. Bank clients and the institutions' stability have been upheld by robust responses of monetary, fiscal and regulatory

ITALY SA TRADE OVERVIEW

policy. The life and non-life insurance industries remain well capitalized notwithstanding the large number of claims paid due to the COVID-19 pandemic, and they are able to support their policyholders and beneficiaries.

ITALY ECONOMIC OUTLOOK 2022

Italy's GDP expanded by 1 percent quarter-on-quarter in the three months between March and June of 2022. It was the sixth consecutive period of expansion and the most rapid one since the third quarter of 2021. Additionally employment is at its highest since the 1980s and unemployment at its lowest since 2006.

The expansion signals a subsiding of the downturn from the pandemic, as the second quarter of 2022 exceeded the average GDP of 2019. The government forecasts a 3.1 percent in growth for the Italian economy in 2022, revised down from the 4.7 percent estimate amid a highly uncertain macroeconomic backdrop, including increased inflation (8%) and the Ukrainian War.

Fears abound that there will be rationing of energy in the winter, as Italy is the 2nd most reliant country on Russian gas, after Germany. Another source of uncertainty is political, with the possibility that a new government will lack the ability and political will to achieve targets set out by the EU. Owing to these uncertainties Moody's recently downgraded its outlook for Italy in 2023.

ITALIAN - EXPORT MARKET TO SOUTH AFRICA

In the African context, South Africa is a key player as it is the most advanced and diversified economy on the continent and is both a market of great interest and an essential gateway to markets in the region due to its good infrastructure network and strong financial institutions.

In recent years, there has been a consistent growth of Italian exports to South Africa as well as an increasing presence of leading Italian industrial companies in the country. Leading the list of the most exported Italian products to South Africa are those deriving from oil refining, with a value of €248.9 million, immediately followed by jewellery and precious stones. The third place is taken by machinery, including both general and special purpose machinery.

SOUTH AFRICAN - EXPORT MARKET TO ITALY

South Africa's economy is still largely reliant on the export of primary and intermediate commodities to industrialized countries. The total value of goods exported to Italy from South Africa amounted to €1 billion in 2021, increasing by 42% from 2020.

The majority of South African exports to Italy come from the class of iron and steel with ferro alloy and stainless-steel products being top of the list, making up over 25% of total exports to Italy during 2021, with an increase of over 74% from 2020.

This is followed by the category "Ores, slag and ash", making up 14,6% of the exports to Italy. Despite the heavier-than-normal rainfall that hampered the minerals sector, the value of these exports to Italy more than quadrupled from 2020 to 2021.

Nickel and articles thereof come at the third place, maintaining a stable 8% share in the exports to Italy. Seafood accounts for the fourth most exported category of goods to Italy from South Africa, with a value of €74.5 million in 2021.

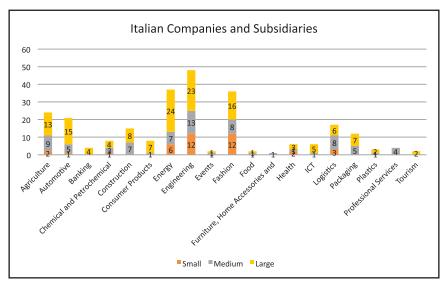
ITALY SA TRADE OVERVIEW

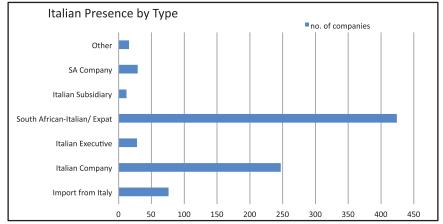
FDI INFLOW TO SOUTH AFRICA

Foreign Direct Investment in South Africa narrowed sharply to ZAR 22.7 bn in the fourth quarter of 2021 from ZAR 557.9 billion in the previous quarter. South Africa recorded foreign direct investment inflows of ZAR 604.3 bn (\$ 41.15 bn) in 2021, a big jump from inflows of ZAR 50.4 bn in 2020, mainly influenced by technology investor Prosus acquiring about 45% of its South African parent Naspers.

Traditionally, the European countries are active investors in South Africa (Italy, United Kingdom, Netherlands, Belgium, Germany, and Luxembourg), as well as the United States, Japan, China, and Australia. Most of the investment is directed to the financial, mining, manufacturing, transportation, and retail sectors.

The below graphs display first the presence in South Africa of Italian companies and subsidiary companies (those with parent companies in Italy) and secondly the broad Italian presence of different kinds in South Africa. It is unique data collected and classified by the Italian South African Chamber of Trade and Industries.





TEMPORARY EXPORT MANAGER

Let us represent you in South Africa

Through this service, Italian companies that have chosen to expand their business abroad by relying on our service have found the right professional that has provided them with the necessary support to achieve the expected results.

With this service we help companies to carefully choose a partner company based on a time-tested and sound due diligence process, we find the incentives and financing options that may be applicable to each situation.

The benefits of having a Temporary Export Manager

- Grow in foreign markets without having to make a big investment in staff and dedicated office.
- · Tap in to our local experience to grow your global business.
- Find an experienced professional in your sector amongst the consultants affiliated to the Italian South African Chamber.
- Leverage the Chamber's network and relationship to grow your level business.

Activities conducted by the TEM

- Analysis and research on South African and Italian markets.
- Identification and acquisition of new business partners and clients.
- Assistance in drafting contract with international counterparts.
- Increased presence in e-commerce platforms.
- Integration of online marketing channels.
- · Logistic and professional management.





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CHAMBER SERVICES

EVENT MANAGEMENT

The Chamber provides boutique event management services, accessing distinctly Italian service providers and organising dozens of events per year.







ADVERTISING & PROMOTION

Access our unique audience via social media, direct mails, Ecco Chamber (our newsletter) and on the website of the Chamber.

FEASIBILITY STUDY

Research, statistical surveys and trade analysis to provide vital information to support Italian companies wanting to learn about the market and develop business strategies.





MARKET RESEARCH

Import/export statistics, information on customs duties, competition analysis, conclusive evaluation of your companies suitability to the market.

SCOUTING & B2B MEETINGS

Using verified and updated contact lists we scout for your next potential customers, investment partners, joint venture companions and technology transfer agents.





CONTACT LIST

With the support of specialised databases, identification of importers, distributors, suppliers and possible partners for the Italian operator.

ITALCHAM EVENTS



BUSINESS EXCELLENCE AWARDS

Our flagship gala dinner occurs every year to honour the Italian business community in South Africa. This awards ceremony has recognised some of the most outstanding achievers amongst Italian-South Africans in business as well as the foremost professional and community contributions.

EUROPEAN GOLF DAY

The EU Golf Day offers an exclusive platform to sponsors and participants to network with members from the EU chambers, business organisations, investment associations and organisations, local government representatives, universities, embassies and EU delegates.





APEROL APERILINK

This high-end business networking event has been title sponsored by Aperol for 2022. Six events are scheduled for this year, with the aim of bringing Italy to South Africa. These events are always unique and special where new and exciting connections are made.

TASTE OF ITALY

Taste of Italy is an annual food & beverage buyer's programme bringing Italian flavours to South African tables. This allows one to experience the most exciting Italian brands in South Africa. This event Networking with, local importers & distributors, Italian producers & brands, professionals in the SA food, services & retail sector.



ONLY THE SEA ONLY MSC



Book your cruise now, for next summer!

It's never too early to start planning your next summer cruise at sea. Our 2022/23 cruise season is now open and you can secure your booking with a R3000.00 deposit.



MSC Orchestra returns to operate a myriad of theme cruises and various destinations out of Durban and Cape Town, with a total of 39 sailings.



MSC Sinfonia will be exclusively and permanently positioned in Cape Town for the duration of the season with 23 sailings.

Don't delay! Take your pick between these two amazing vessels.

Book now on www.msccruises.co.za



FIVE REASONS WHY YOU NEED TO EMBARK ON A CRUISE HOLIDAY

If there's one thing you need on your travel list this year, it's a seascape. An extraordinary experience: world-class hospitality, luxury encounters, tailored itineraries, and an enchanting ambience.

This season, MSC Cruises is offering you your dream holiday, where you get the opportunity to sail away on MSC Orchestra from Durban or MSC Sinfonia which will be operating exclusively out of Cape Town.

From the moment you step onboard, you will be treated to fine dining, rejuvenating spa treatments, delightful entertainment and wanderlust destinations. Guests will be spoilt for choice, all while savouring each moment, creating long-lasting memories and soaking in the warm African sun

1. PHYSICAL THERAPY AND WELLNESS TO HELP YOU LOOK AND FEEL YOUR BEST

If you are looking to relax and revitalise your mind and body, the luxurious MSC Aurea Spa offers you onboard facilities and treatments that will pamper and indulge you from head to toe. The serene spa offers you the best of aromatherapy, modern beauty treatments including exotic Balinese massages for individuals and couples. You can also indulge in the onboard sauna, jacuzzi, and salt rooms for total relaxation at sea.

Amid the signature treatments is the hair salon and barbershop to keep you well-groomed and looking your best while on board.

For those that are into health and fitness, the vessel provides a fully-equipped Techno gym, lavish pool complexes, a jogging track and various other sports arenas.

2. THE GREATEST FAMILY ENTERTAINMENT ON OFFER

Get ready for a memorable experience, unimaginable fun and unparalleled activities for the entire family. For the adults, the cruise boasts a wide range of options such as elegant bars and lounges, a theatre, disco and even a casino. So, whether you're up for a night of dancing, or an ever-changing mix of stage shows, live music, karaoke or just want to try your luck at gambling, there's something for everyone.

Other onboard facilities include an extravagant retail space, a charming library with a wide collection of books, conference facilities and meeting rooms for your business needs.

Cruising is a particularly ideal holiday option for families with kids. MSC Cruises has combined fun with the know-how of world-famous partners to create play areas and facilities for different age groups. For example, the dedicated area for babies is designed in partnership with Chicco, while the Mini and Junior Clubs are in partnership with LEGO™.

There are separate areas for Teens which are intended to keep them social, happy and busy for hours. Whatever their age, the ship provides all kids with exciting activities, game arcades and sports centres to keep them entertained the entire cruise. Another bonus is that kids under 18 cruise for free.

3. EXCITE YOUR PALATE WITH QUALITY DINING

Indulge in a wide choice of high-quality cuisine with a different menu selection every day and signature dishes by star chefs. Each of the onboard restaurants promise an excellent dining experience in elegant surroundings using prime ingredients to create mouthwatering dishes.

The 20-hour buffet allows you to entice your taste buds with the most diverse and quality dishes whether it's breakfast, lunch, dinner or late-night snacks.

Enjoy sophisticated menus and next-level fine-dining, whether you're having a romantic dinner for two, brunch with friends, or an afternoon family feast.

4. VISIT UNIQUE DESTINATIONS

Discover the best cruise destinations, with a wide variety of itineraries designed to reveal the sights, sounds and flavours of Southern Africa. MSC Cruises gives you the opportunity to experience exclusive beaches, visit historical sites, explore uncontaminated nature reefs and discover picturesque landscapes. With many exciting and tailored excursions to enjoy, there is no end to the fun and adventure.

5. ALL THE ESSENTIALS ARE COVERED

MSC Cruise ships generate their own power so you'll never be in the dark. The on-going Wi-Fi will ensure that you're always connected; and because you're not going anywhere, there's no need for fuel. The ship produces its own water from the onboard treatment plant, so you can rest assured you'll never run out.

Give yourself, your family, or your friends the best valuefor-money travel experience. MSC Orchestra and MSC Sinfonia will be offering three-, four-, and five-night cruises until April 2023, calling at both Cape Town and Durban



For more information or to book a cruise, go to www.msccruises.co.za



EXHIBITIONS 2022/2023

SOUTH AFRICA





SEPTEMBER 2022









OCTOBER 2022









NOVEMBER 2022









JANUARY - APRIL 2023











MAY - NOVEMBER 2023











The Italian Chamber has close relations with exhibition organisers and offers preferential rates to members. Contact us for discounts on exhibitions and to take part in the Italian pavillions at these exhibitions.



EXHIBITIONS 2022/2023 ITALY





SEPTEMBER 2022









OCTOBER 2022









NOVEMBER 2022









JANUARY - APRIL 2023











MAY - NOVEMBER 2023











The Italian Chamber has close relations with exhibition organisers and offers preferential rates to members. Contact us for discounts on exhibitions and to find out more about exhibitions in Italy.



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BUSINESS EXCELLENCE AWARDS 2022

Each year, between 1999 and 2019, the Italian South African Chamber of Trade and Industries set the spotlight on the achievements of our Italian-South African community, thus awarding and celebrating the companies, business leaders and entrepreneurs that showed drive, initiative and who achieved the best results in their business.

Owing to the pandemic, maintaining this prestigious event was not possible. Nevertheless in 2022 the BEAs were revived in exquisite style at the residence of the Ambassador of Italy to South Africa in the beautiful Waterkloof Ridge Suburbs, Pretoria with the evening brought to life by Master of Ceremonies Neil Andrews and a special performance of Italian classics by the Johannesburg Opera.

This year's BEA would not have been possible without the efforts of his excellency Ambassador Paolo Cuculi and his wife Oriana Mannaioli Cuculi. Silver sponsors Nedbank, Renergen and Italtile all made the evening that bit more special. Additionally, Spirits & Bubbles and Ferrero added authentic Italian Flavours to the evening whilst Vodacom for provided the WiFI, connecting attendees to the world-wide web and allowing them to donate to Little Eden. Ultimately, thanks to the gracious donations of the evenings attendees as well as the auction made possible by MSC Cruises, the Italian Chamber was able to raise R120 000 for Little Eden Society.

Additionally, the evening graciously played host to representatives from the Italian Trade Agency, EU delegation, Consul General of Italy in Johannesburg, Embassy of Italy, COMITES and the Italcham Board members. The Italian Chamber would once again like to congratulate the evening's winners including Businessperson of the Year, Stefano Marani of Renergen; Business Enterprise of the Year, MSC Cruises; Special Recognition, Italian Sporting Club; and Lifetime Achievement Award, Alberto Fogolin.

Stefano Marani, upon receiving his award gave an excellent presentation of Renergen's contribution to South Africa's energy sector. Renergen in an international leader in Helium processing, which is currently launching a helium extraction



STEFANO VIGORITI OF MSC CRUISES RECEIVES
THE ENTERPRISE OF THE YEAR AWARD



BUSINESS EXCELLENCE AWARDS 2022







plant in the Free State, Virginia Gas Project, which will place South Africa as one of the only helium exporting economies. Mr Marani also detailed plans to launch a conversion plan for South Africa where diesel cargo trucks will be retrofitted to run on LNG (Methane), an energy dense fossil fuel which significantly reduces a vehicles carbon emission.

The prestigious award of Business Enterprise of the Year was won by MSC Cruises who have made a remarkable recovery after two hard years for the tourism industry. In addition, MSC donated exclusive tickets that were auctioned for R40-thousand with the proceeds going entirely towards the donation to Little Eden.

This year also saw the addition of a onetime Special Recognition Award. The award was created to celebrate the efforts made by the committee of the Italian Sporting Club which has undergone a positive change over the last few years. Under this leadership the Club has become a beautiful, modernised venue, continuing the club's long tradition as being the hub for Italian culture in Johannesburg.

Alberto Fogolin was recognised for a lifetime dedicated to the betterment of others. He has built himself a reputation of a selfless businessman. He currently is working on a project at the Red Star Raceway in Zonderfout Farm, which will see the raceway transform from a humble track, into a family friendly venue, suitable for all manner of events.

The returning Business Excellence Awards was a great success and a delectable evening for all. A warm congratulations to all of our well-deserved winners, whose impact and legacy will continue to be felt. A great thank you to our generous sponsors for enabling our community to celebrate this tremendous occasion. We look forward to seeing you all next year for another great event.



A year into its existence SMILE is an initiative for the community by the community.

Over 500 members from across South
Africa, ranging across sectors including
family-owned businesses, Italian professionals
and importers of Italian goods.

Using SMILE is like going to the gym, the more you use the facilities - SMILE discounts, online promotions and networking events - the more value you get from it!

Presence across the country, with expansion taking place into Cape Town, Durban and PE during 2022/23.

The purpose remains to add value to Italian business people, through providing Italian companies with exposure and incentivizing transactions within the network.



Uniting the Italian Community by promoting our common interests.





Online and physical presence.





SMILE

NETWORKING & COCKTAIL



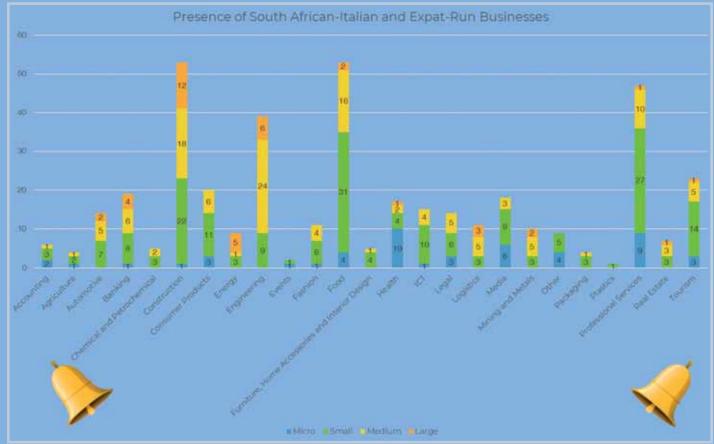












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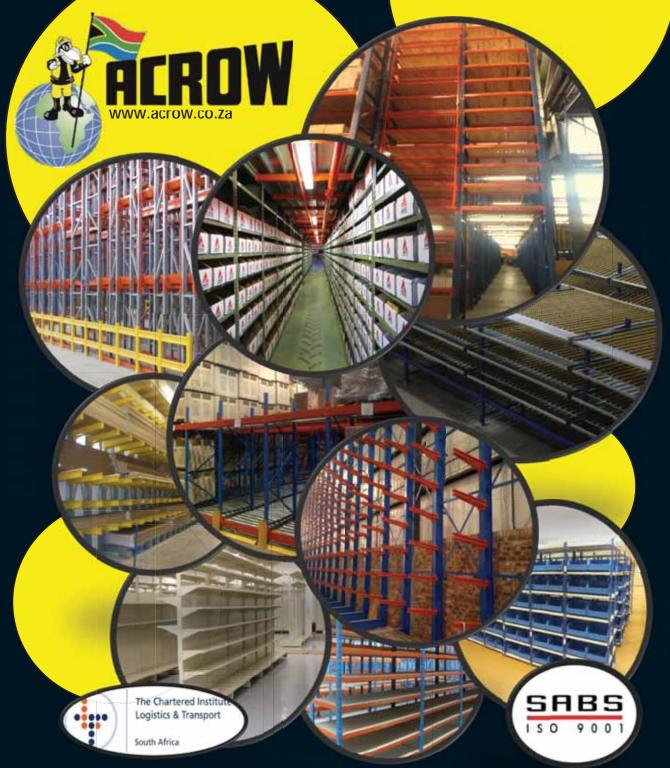
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CAPE TOWN, SIAMO ARRIVATI

New City, New Opportunities

Beginning in January this year, Italcham has opened a new branch in Cape Town. The purpose is to improve the Chamber's ability to serve the Italian business community in South Africa, through direct networking and events in the mother city.

The Chamber's office is situated at the Dante Alighieri in Gardens. This positions us in close proximity to Comites who also has an office at the language school and is a five-minute walk away from the Italian Consulate.

Moreover, our presence in Cape Town allows us to serve our existing Cape Town member base more attentively and will allow us to bring SMILE, which is expanding into the remainder of South Africa during 2022, to the doorsteps of the Italian community in the Western Cape.

The exceptionally warm reception from the Italian community has allowed the Chamber to land on its feet in Cape Town. Thanks goes out to both Consul Emanuele Pollio and the Cape Town Comites for the collaborative spirit with which we have been received.

In half a year we have already hosted and taken part in a number of live events including an Aperol Aperilink at Old Town Italy in April. Another one will take place later this year. Furthermore, we have hosted two member lunches with Nedbank at two of Cape Town's great Italian restaurants: Il Leone, Mastrantonio and Carne on Kloof Street.

A number of EU-related events have taken place including the EU Investment Roadshow in June and the EU Business Breakfast. Additionally, the EU Golf Day which has been run solely in Johannesburg in previous years, is scheduled to take place in November.

The Chamber hosts a Cape Town
Subcommittee designed to improve
the activities of the Chamber in the
city. The subcom consists of Dylan
Stewart, the Chamber's DSG and Cape
Town Representative, our Cape Townbased board members and other
members in Cape Town.

This directory features articles on energy, food and agriculture and logistics. Some featured companies in these articles are Red Rocket, Morgenster and Cargo Compass, all of whom are Cape Town based.



Board member Dylan Piatti with DSC Dylan
Stewart at EU Business Breakfast







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Enertronica Santerno began its journey in the Industrial Automation sector in the 70s, extending its range of activities to the Photovoltaic field more than 30 years ago.

The company is currently a multinational corporation operating on a global scale, boasting a comprehensive suite of skills acquired in over 50 years of activity.

What are our strengths?

- Quality
- Versatility
- Reliability
- · Eco-sustainable approach

These are the values that make the company stand out as a trustworthy partner in delivering products and services, developing technologically innovative solutions and always offering the highest possible efficiency.

Our specialty?

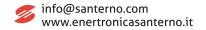
The design and manufacturing of high-quality electric components such as variable speed drives, inverters and soft starters, showcasing a complete portfolio of products, in a full range of power ratings to meet the most demanding LV and MV applications. A wide range of solutions for the solar energy sector to meet various type of requirements and needs: from single-phase equipment meant for small-sized plants (up to 45 kW), to 3-phase equipment for medium-sized plants (from 10 kW to 500 kW), to modular integrated inverter based conversion units for utility-scale plants.

Our achievements:

- 45 Authorized Dealers in 40 countries in the world
- Direct clients and importers in 55 other countries in the world
- 12 GW of global installed capacity (more than 500 MW installed in South Africa)
- 1,5 GW in operation and maintenance contracts in place with many of the major players operating in the renewable sector all around the world
- · Locally based workforce for troubleshooting, repairs and assistance
- Extended range of products with applications in over 25 industrial sectors

What is in store for us?

Enertronica Santerno has launched "Santerno SA Lab", a project which focuses on the expansion of its operations in South Africa and will allow us to locally manufacture solar inverters and storage solutions with a minimum local content of 41%, fulfilling the requirements set by the DTIC, where inverters are included in the list of products with a minimum, designated value of Local Content.







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youth (noun, often attributive) the quality or state of being youthful. We are a software and business solutions company that is committed and primarily focused on providing web and mobile software solutions.

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